IRELAND'S LEADING COMMERCIAL VEHICLE MAGAZINE





FULL REPORT & PICTURES:









International Truck of the Year 2013

FIRST DRIVE: All-New DAF XF ROADSHOW: All-New Volvo FH Series

URBAN: Mercedes-Benz Distribution Drive TIMES PAST: Steam Power

MOTORSPORT: Dakar 2013 Preview • Furoposa Truck Pasing Files

MOTORSPORT: Dakar 2013 Preview • European Truck Racing Finale

Happy Christmas & Best Wishes for 2013















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Printed in Ireland



et Transport/ Fleet Car/ Fleet Bus & Coach/ Fleet Van & Utility/ Fleet Trailer & Body Builder/ Fleet Maritime/ Green Fleet Management are published by JJDS Publications Ltd. Registered Office: D'Alton Street, Claremorris, Co. Mayo Co. Reg. 368767

Directors: Jarlath Sweeney, Sean Murtagh.









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Official Irish Jury Member of the International Truck of the Year Award

Fleet Transport represents Ireland on the Trailer Innovation 2013 and the European Transport Company of the Year 2012 adjudication panels.



European Transport

Company of the Year 2012

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Transport barometer EU . EU FO 11

Freight in % Vehicle in %





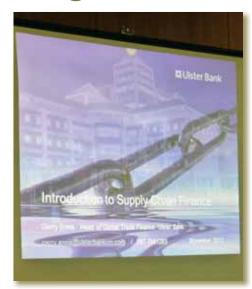
Like a quality seal: Business with TimoCom

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This way 85.000 TimoCom users are already in good hands when it comes to security and in turn they profit from the reputation, as if they were endowed with a quality seal. "We put our customers through a very thorough examination!" Ralf Breuer, Director Business Unit Sales

Data from 16-10-2012 to 14-11-2012

Successful launch of Supply Chain Logistics Group (Ireland)



reland's Supply Chain industry has received a boost with the launch of the Supply Chain Logistics Group (SCLG). Sponsored by Ulster Bank the event was opened by Chairman Dr. Dermot Carey. Dermot's key message was that he was pleased SCLG has partnered with the National Institute of Transport & Logistics (NITL) on a number of fronts and is fully supportive of its research and educational initiatives. The latter represent programmes of the highest standard for current and future supply chain professionals. Irish industry is still largely fragmented in terms of both systems and information and many challenges remain for all business in the effective development of domestic and international markets and trade. Dermot highlighted the philosophy of SCLG as "Action" and explained how it is currently embarking on establishing a permanent and full-time presence around the world. As part of this global expansion, SCLG Ireland is being established as a permanent body to raise awareness of industry challenges, as well as to influence and support new and improved ways of doing business and enabling change.

As an island wholly dependent on imports and exports, the launch introduced two powerful tools that will enable Irish business expansion with a true global connection of both people and trading entities. Jim Krzywicki, Vice-President, Services WebPort Global who flew in from Boston especially for the event, confirmed the unique tie-in of WebPort Global and The World Trade Council as a key benefit for SCLG Corporate Members. This partnership enhances the potential for Irish business expansion with access to, and visibility of, potential customers on a global scale.

Gerry Ennis, Head of Global Trade Finance at Ulster Bank, and Margaret Carrigan, Head of Sales at Ulster Bank, provided an informative



Cathy Morgan, Ulster Bank; Ed Sweeney, NITL; Dr. Dermot Carey, SCLG & Gerry Ennis, Ulster Bank.

presentation on how businesses can avail of working capital either through the Bank's Supply Chain Financing and/or Invoice Financing initiatives. Their presentations provided insights into practical approaches that firms of all sizes can avail of to improve their financial performance and competitive advantage.

A key observation from the event reinforced the message of NITL's Ed Sweeney in advance of the launch when he stated that "NITL shares SCLG's philosophy in relation to the importance of enterprise integration." It was clear from discussions at the event that Ireland's Supply Chain Community is in need of support as it endeavours to develop its domestic and international trade. It needs to equip its talent pool with world class academic and research resources. This has to be underpinned by - as yet not fully understood - methods of securing working capital financing to support businesses operating in a challenging global commercial environment. Common consensus supported the view that a integrated approach, as advocated by Ed Sweeney and Dermot Carey, will provide tangible and sustainable benefits for those engaged in the design, planning and execution of Irish supply chains. "This is vital if the nation's goal of export-driven economic growth is to become a reality," stated Ed Sweeney in his foreword to the event.

Nigel Devenish, Chief Operations Officer SCLG Ireland extends an invitation to interested parties to join the SCLG Group on LinkedIn.

To learn more about WebPort Global, visit www. webportglobal.com.



Ed Sweeney and Dr. Dermot Carey



Nigel Devenish, SCLG and Jim Krzywicki, WebPort